4th Annual Sustainable & Scalable
COST-EFFECTIVE WELL SITE FACILITIES ONSHORE 2017
Pre-Conference Workshops September 26 | Main Two Day Conference September 27 - 28, 2017 | Houston, TX

Showcasing E&P Case Studies & New Technologies To Help Operators Develop & Grow Effectively Without Increasing Costs
Cost-Effective Strategies & Innovations to Design & Sustain Well Site Facilities In New Ways And Ensure They Are Built For The Long Haul While Achieving A Smaller Footprint

Optimize Facilities Performance & Mechanical Integrity Through Efficient And Cost-Effective Designs For Single And Multi-Well Pads

- Benchmarking Facilities Performance: Providing Clarity On Design Philosophies That Work
- Sharing Field Development, Project Implementation & Execution Strategies As Operators Increase Pace And Prepare For The Long Haul
- Achieve A Smaller Footprint Through Optimized Well Site Design: Cost-Optimized Solutions, By Pad Size & Well Types
- Multi-Well Pad Designs: Innovative Design Philosophies For Developing And Sustaining Multi-Well Pads
- Facilities Design By Region > Roundtable Discussions: Customize Facilities Design Best Practices Specific To Your Region And Operating Conditions
- Operating Facilities By Exception: Utilizing Automation To Get Things Done As Fast Possible While Reducing Time On Pad
- Mechanical Integrity > Make Facilities Last Longer Than Ever Before: Establishing Metallurgies And Sand Management Best Practices
- Manage Fugitive Emissions: Deal With New EPA Emission Regulations In The Most Cost-Efficient Manner
- Allocation Measurement Dialogues As The BLM Changes Measurement Requirements
- Produced Water Management: Best Practices & New Technologies To Reduce Capital & Operating Costs And Support Base Growth

Brand New Focus Areas In 2017: 3 Days, Over 25 Speakers, 24+ Hours of Learning & Networking

Pre-Conference Workshops Six Dedicated Hours Of Learning: September 26
Morning Session: Evolving Facilities Designs
Afternoon Session: Methane Emissions Reduction Mechanisms

Jam-Packed E&P-Driven Conference September 27 & 28
High-Level Strategic Visions And Granular-Level Technical ‘Nuts & Bolts’ Case Studies & Actual Lessons Learned

Multiple Registration Options Available!

www.facilities-design-onshore.com
Scalable & Sustainable Cost-Effective Well Site Facilities Onshore 2017

North America’s Only 100% E&P-Driven Event Dedicated To Optimizing Facility Performance, Mechanical Integrity & Footprint Reduction

This September, the highly-anticipated 4th Annual Well Site Facilities Onshore conference returns to Houston, renamed as the Sustainable And Scalable Cost-Effective Well Site Facilities 2017.

It’s a different world to where it was a year ago; the economic climate is changing and operators are looking ahead into 2017/2018 and 2019, strategizing how they are going to increase their pace and develop cost-effectively. Everybody wants to do it fast and cheap. But if E&Ps don’t assess performance for existing facilities, how can they set up their future projects for success early on?

After rigorous research with dozens of operators across the Permian, Appalachian, Rockies, Mid-Continent and beyond, the 2017 agenda is a true reflection of where the industry is and what operators really needs now.

With brand new event features and improvements built in over three full days of proceedings, this year’s agenda focuses on the ultimate goal of growing without increasing cost, while achieving a smaller footprint - meaning increased capital benefit, reduced processing footprint, reduction in labor time, improvement in safety - and covers the full breadth of best practices to take a project from strategy to full development mode.

IMPROVEMENTS & INNOVATIONS BUILT INTO THE 2017 AGENDA

• Speaker Line-Up Like Never Before: Greater representation from majors, super majors and mid-sized operators that are maximizing facilities performance by leaps and bounds

• 3 Days, Over 25 Speakers, 24+ Hours of Learning & Networking & Multiple Registration Options: Take back specially designed workshop material plus all conference presentations

• Dig deeper into presentations as more granular level data and nuts & bolts specifics are shared

• Case studies reflecting actual results and best practices for doing more with less, while cutting costs as much as possible

• Actual Lessons Learned: Real information on what operators tested, what equipment they installed, what results they got and how it’s helped them better themselves

• With no grey areas and no stones left unturned, speakers in 2017 will deliver practical, working examples and end-to-end case studies - simply, fully and in a quick manner

Unparalleled Networking, Sponsorship & Exhibition Opportunities

With operators making technology decisions based on total cost & reliability, the 2017 facilities engineering exhibition floor is an excellent platform to showcase quality products, technologies and equipment that are scalable as best as possible through the life of the development to drive costs down.

Please contact the ABC team at: sponsorship@american-business-conferences.com or call us on (1) 800 721 3915 for details.

I liked the honesty that came from the E&P companies about their projects

Nexen
Finally, facilities engineers share issues and challenges across the industry and are developing/sharing solutions.

ConocoPhillips

“A great experience! I am glad I was a part of this first dedicated facilities engineering symposium and exhibition, and I look forward to participating in many more.”

EP Energy

This conference provided deep insight into operator practices, concerns and solutions in onshore facility design, construction & lifetime maintenance.

Cabot Oil & Gas

American Business Conferences has pioneered what had not yet been achieved, and set the scene for facilities.

Schlumberger

Who Will You Meet?

Meet The Most Commanding Movers & Shakers From:

- West Texas Including The Prolific Permian & Eagle Ford
- Appalachian Plays Including The Marcellus & Utica
- Mid-Continent Plays Including The SCOOP & STACK
- Rocky Mountain Plays Including Bakken, DJ Basin, Powder River Basin & Beyond
- Western Canadian Sedimentary Basin (WCSB) Including The Promising Montney & Duvernay

There’s No Other Event That Gives You The Chance To Meet Active Operators With The Right Job Titles, Including:

- SVPs, VPs, Directors, Team Leads, Chiefs, Managers, Principles Of...

Venue

THE WESTIN GALLERIA HOUSTON
Woodway, 5060 W. Alabama, Houston, TX 77056, United States

SAVE $400 Register By July 14
Cost-Effective Well Site Facilities Onshore 2017
100% Driven By North America’s Most Active E&P Operators

Jan Kulmann
Engineering Manager - Major Projects
Noble Energy

Hans Ryham
Facilities Engineering Advisor
Occidental Petroleum

Mark Bruchman
Facilities Manager
Apache Corporation

Brian Lipscomb
Facilities Engineering Supervisor
Marathon Oil

Desikan Sundararajan
O&M Shale Oil and Gas R&T
Statoil North America

Lance McKinnon
Senior Facilities Engineer
TAQA North

Sharon McCurdy
Sales Manager - Flow Metering Lead - O&G And Utilities
Emerson Automation Solutions

Donnie Miller
Business Development
DistributionNOW

Andy Yin
Global Business Development Manager
Beijing Anpan New Technology Co. Ltd.

Sylvian Levac
Corporate Sales Executive
Master Flo Valve Inc.

Brandon Montagne
Sector Marketing Lead
Aggreko

Mark Patton
Vice President Sales & Marketing
Hydrozonix

Neal Prescott
Chairman & CEO
P&I Energy

Ben Shani
President
Agar Corporation

David Courtney
Measurement Advisor
ConocoPhillips

Check Back For Updates Every Week
This Year’s Speakers Line-up Is Guaranteed To Be Like None Other!

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DAY 1 AGENDA: WEDNESDAY, 27 SEPTEMBER 2017

Project Execution Strategies & Cost-Effective Well Design Philosophies: Innovations In Modularization Equipment Packages And New Technologies For Single And Multi-Well Pads
8:15 Chair’s Opening Remarks

OPENING KEYNOTE PRESENTATION: STRATEGIC VISIONS & EXECUTION STRATEGIES FROM KEY LESSONS LEARNED
8:20 Taking Lessons From The Frantic Levels Of 2014 And The Depths Of The Downturn In 2016 To Form A Strategic Plan For Future Facilities Design
As operators move back into or ramp-up development mode, what processes and tools can they implement to create efficiencies in their organizations? As a precursor to the 2017 conference, this opening presentation sees Wellflex utilizing the group’s experience of both the high and lows of the industry cycle to collaborate towards a sustainable and successful industry
- Capturing cost savings during downturn to apply to a long-term sustainable strategy
- What obstacles and resource constraints do we need to plan for as activity levels increase
- Utilizing technology to cut upfront costs and long-term Lease Operating Expenses
- Utilizing flexible strategies to mitigate risk of future changes in operating conditions, regulatory policy, and commodity prices
- Applying lean manufacturing and construction methodologies into facilities design and construction
- Utilizing the group’s experience of both the high and lows of the industry cycle to collaborate towards a sustainable and successful industry

Nick Klaus, President, WellFlex
9:00 Question & Answer Session

BENCHMARKING FACILITIES PERFORMANCE
KEYNOTE OPERATOR PANEL: HOW DO OPERATORS JUDGE WHETHER THEY COST-EFFECTIVE?
It’s a different world to where it was a year ago; the economic climate is changing and operators are looking ahead into 2017, 2018 and 2019, strategizing how they are going to increase their pace and develop cost-effectively. Everybody wants to do it fast and cheap. But if E&Ps don’t assess performance for existing facilities, how can they set up their future projects for success early on?
9:00 Learn How Operators In The Permian, Appalachian And STACK Are Benchmarking Their Facilities’ Performance To Provide Clarity On Cost-Effective Design Philosophies That Work
- Most Indicative KPIs: Understand exactly which key performance indicators were found to be the most indicative performance metrics:
  - Upfront cost
  - Dollar per well
  - On-going operating expenses
- Impact On Well Pad Design Decisions: Learn how much, if it all, an impact performance benchmarking has on making the decision between single well pad and multi-well pad

Panelist: Mark Bruemmer, Facilities Engineering Manager, Apache Corporation
Panelist: Jan Kulmarn, Manager, Engineering Technical Services, Noble Energy
Panelist: Neal Prescott, Chairman & CEO, P&I Energy
Vendor Panelist: Nick Klaus, President, WellFlex

9:20 On-going operating expenses

PROJECT IMPLEMENTATION & EXECUTION STRATEGY FROM THE PROLIFIC PERMIAN BASIN
DESIGN & BUILD FACILITIES TO ACHIEVE A SMALLER FOOTPRINT
9:30 Sharing A Cost-optimized Design & Build Strategy, As A Permian Player Increases Pace And Prepares For The Long Haul Without Sacrificing Any Of The Savings Realized In The Slow-Down
Focusing on the ultimate goal of growing without increasing cost, while achieving a smaller footprint - meaning increased capital benefit, reduced processing footprint, reduction in labor time, improvement in safety - this opening keynote presentation covers the full breadth of best practices to take a project from strategy to development mode
- Single Well vs. Multi-Well Pad Design: Sharing the philosophy used to make this fundamental decision: Was it based on contiguous acreage or focus on core sweet spots?
- Speed Of Deployment Vs. Cost: How to optimize the design of the facility keeping in mind cost/deployment trade-offs
- Separators Selection: Understand the criteria used to select separator size relative to the life of the well: Are they using smaller separators at the start of the life of the well and using temporary bigger ones later?
- Tank Size: Review the optimum tank size for the size of the pad
- Measurement & Metering: Understand the considerations kept in view to optimize measurement while increasing accuracy and reliability
- Level of Automation: Find out which types of automation are being implemented and how much operator intervention will be permitted
- Mechanical Integrity: Understand how the operator has laid out a mechanical-integrity program that works to mitigate/manage corrosion, erosion and sand management issues

Brian Lipscomb, Facilities Engineering Supervisor, Marathon Oil
10:00 Question & Answer Session

10:20 Morning Break In The Exhibition Area
OPTIMIZED WELL SITE DESIGNS
SINGLE-WELL PADS | CENTRALIZED FACILITIES | MULTI-WELL PADS

10:50 Learn How This Leading Operator Established Optimal Well Design Relative To Acreage Position, Land Rights And Royalty Distribution To Achieve A Smaller Footprint
This has been a recurring topic in recent years but not one that has fully answered the question as to why operators use certain well designs over others and how do they get cost effectiveness of it? This is your opportunity to fully understand every minute detail that is considered before the well design decision is made.
- Well Types: Learn which formations and well conditions are more amenable to multi-well pads over single well pads and vice versa
- Cost To Employ & Rate of Return: Understand where these practices will make sense to employ, how much will they cost and much cost savings will operators see
- Land & Royalty Constraints: Assess protocols to work within the constraints of land and royalty issues while still establishing a well design that works

Panelist: Nick Chippioneri, Facilities Engineer, Oasis Petroleum
Panelist: Lance McKinnon, Senior Facilities Engineer, TAQA North
11:50 Question & Answer Session

12:00 Assess Innovative Design Philosophies For Developing And Sustaining Multi-Well Pads To Ensure Production Continues To Flow, While Keeping Costs Low
Operators are all familiar with the one-off or single well pads, but when you go from 5 to 10 to 15 wells per pad, that adds a whole other level of challenges to your standard production pad and your production numbers. This session will determine what practices are being implemented cost-effectively and saving money, today and in the long run.
- Strategic Testing: Learn how the operator strategically tested for well spacing, frac design, frac sizer, and top-side equipment requirements as a prerequisite to multi-well site design
- Development Mode > Apply New Technology & Equipment: Discover which new technology and new equipment were implemented that allowed that operator to downsize the unit
- Handling Flowback: Find out how to handle the initial flowback from multi-well in the context of facilities

Jeremy Olson, Corporate Technical Sales Manager, DistributionNOW
12:20 Question & Answer Session

12:30 Networking Lunch In The Exhibition Area
DAY 1 AGENDA Continued: WEDNESDAY, 27 SEPTEMBER 2017

Unparalleled Networking, Sponsorship & Exhibition Opportunities

With Operators Now Making Technology Decisions Based On Total Cost & Reliability, The 2017 Facilities Engineering Exhibition Floor Will Showcase Quality Products, Technologies And Equipment That Are Scalable As Best As Possible Through The Life Of The Development To Drive Your Cost Down As Much As Possible

FACILITIES DESIGN BY REGION: ROUNDTABLE DISCUSSIONS

COST-OPTIMIZED SOLUTIONS FOR DIFFERENT SHALE PLAYS INCLUDING THE PERMIAN, APPALACHIAN, BAKKEN, MID-CON & BEYOND

These Interactive Roundtable Discussions Will See Operators And Vendors From Similar Regions And Plays Engage With One Another, Addressing Key Play-Specific Design, Infrastructure And Maintenance Challenges

FACILITIES DESIGN: CUSTOMIZED BY REGION

1:20 Join The Roundtable Based On Your Acreage Position And Learn How To Design, Adapt And Customize Facilities Specific To Your Region
Permain Basin | Appalachian | Bakken | Mid-Continent

• Infrastructure Challenges: Debate regions have export infrastructure they can get to, how they are going to develop the field and how the facilities are going to be built
• Political & Regulatory Environment: Determine the regulatory environment will impact how you design your facilities > Where can you implement extremely efficient combustors and where can you have an open flame?
• Climate Constraints: How are the facilities are going to be built bearing in mind climate constraints
• Number Of Contractors By Regions: Understand what the skilled labour pool is for your region

Led by: Nick Klaus, President, WellFlex
2:00 Question & Answer Session

MODULARIZATION EQUIPMENT PACKAGES

IMPLEMENTATION STRATEGIES AND ‘NUT & BOLTS’ DETAILS ON GETTING THE SIZING RIGHT | PLUG & PLAY DESIGN | MODULARIZATION IN PRACTICE

GETTING THE SIZING RIGHT: SCALABLE MODULARIZATION

2:10 Assess Best Practices For Modularization Based On Initial Production And Flowback To Operate Facilities At A Much Lower Design Capacity Over The Life Of A Well

Right now, operators design facilities based on 90-95% of what they call Initial Production. If an operator expects production to come online at 1000 barrels a day, facilities will be designed to handle 900 barrels a day of processed production. Over the life of the well, however, production will decline from 900 to 300 to 100 barrels. The design capacity of 900 barrels a day will no longer be required anymore...

• Find out how to smartly allocate capital and built a strong business case for modularization based on initial production to operate steady, modular facilities at a much lower design capacity.

Donnie Miller, Business Development, DistributionNOW
2:30 Question & Answer Session

PLUG & PLAY DESIGN: APPLY EXISTING DESIGNS TO NEW ASSETS

2:40 Examine Innovative Techniques For Leveraging Existing Modular Designs And Applying Them To New Assets And Plays To Keep Build Costs Down

• Assess the economics of moving modular facilities to gauge where it will make sense to apply this practice vs. building new designs
• Sharing successes and failures of using plug & play to foresee challenges with this relatively new method
• Evaluate the compatibility and effectiveness of reusing old equipment for downsizing facilities as the well production decline

Don Sevier, FmTr Production Facilities Manager, Southwestern Energy
3:10 Question & Answer Session

MODULARIZATION IN PRACTICE: PERMIAN CASE STUDY

3:20 Assess Factors A Leading Permian Operator Considered When Designing Modular Facilities To Optimize Capital Allocation For Construction While Achieving Peak Performance

• Compare the the cost v benefit of moving from stick building to modular facilities to gauge where it will make sense
• Understand the benefits of scalable modularization to include full automation
• Examine innovative designs to combine functionality with ease of maintenance

3:50 Question & Answer Session

4:00 Afternoon Refreshments In The Exhibition Area

NEW TECHNOLOGIES TO COST-EFFECTIVELY DOWNSIZE YOUR UNIT

NEW EQUIPMENT, NEW OUTLOOKS & BIGGER COST-SAVINGS

MULTI-PHASE FLOW METERS: GET PERFORMANCE TO OFFSHORE LEVELS

4:30 Applying Game-Changing Innovations In Multi-Phase Flow Metering To Achieve High Levels Of Measurement Accuracy And Reliability

Benchmarking costs for available systems: Is cost too high for onshore application?
• Hear case studies demonstrating reliability, robustness and the final impact
• Understand if meters need to be recalibrated for significant swings in the production fluid makeup in respect to ratio of oil, gas and water

Sharon McQuitty, Sales Manager - Flow Metering, Emerson Automation Solutions
4:50 Question & Answer Session

PUMPING UNIT INNOVATIONS: DOUBLE YOUR WORKING EFFICIENCY

5:00 Improve Facility Efficiency and Reduce Operation Cost Through Technology Innovation

The low working efficiency and high maintaining cost of pump jacks accounts for a large portion of oil production operation cost. The best way to improve the working efficiency of an equipment is through innovation.

Hear the latest on a new type pumping unit which not only doubles the working efficiency but also greatly reduce the maintaining cost. Understand how the new technology is:
• Changing the energy transferring method to reduce energy loss
• Redesigning the structure of the pumping unit for easily adjustment and maintenance
• Integrating automatic control and adjustment function to reduce management cost
• Employing long stroke feature to reduce the impact on suck rod and prolong its life time

Andy Yin, Global Business Development Manager, Beijing Anpan New Technology Co. Ltd.
5:20 Question & Answer Session

INNOVATIVE SEPARATION TECHNOLOGIES: APPLICATION CASE STUDY

5:30 Examine The Latest Out-Of-The-Box Separator Technologies That Are Raising The Industry Standards For Water, Gas And Oil Separation

With current market conditions demanding separation equipment that is more efficient, cheaper and less capital and operational cost intensive, this presentation will demonstrate novel applications that are delivering the most-impact

• Assess the economics of new separation treatments and learn new applications to stay competitive
• Uncover whether it is possible to automate separators to optimize Separation efficiency
• Discuss how operators and chemical suppliers and chemical service companies can work together to understand cost and protect profitability

This session serves as excellent opportunity for a service provider who wants to share insight on innovations in separator technologies. Please contact sponsorship@american-business-conferences.com to secure this slot
5:50 Question & Answer Session

TANKLESS STORAGE

A NEW WAY OF DEVELOPMENT FOR WHAT IS BEING CATEGORIZED AS A MAJOR ‘PRIMARY INFRASTRUCTURE SHIFT’

TANKLESS STORAGE: A NEW WAY OF DEVELOPMENT

6:00 Fully Understand The Economics And Smart Operation Of Tankless Storage To Shave Dollars On On-Site Storage Facilities

• Hearing what operators think about these new types of facilities and their rationale for going from one type to another
• Cost/Benefit Analysis: Demonstrating how much dollar savings was seen when shifting from on-site storage to tankless storage
• Other infrastructure shift that is being contemplated: Evaluate what other shifts like tankless storage are occurring, and being looked into

6:30 Question & Answer Session

6:40 Chair’s Closing Remarks

6:50 – 7:50 Networking Drinks Reception In The Exhibition Area

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GET THE METALLURGY RIGHT UPFRONT
11:30 Make Facilities Last Longer Than Ever Before: Establishing Metallurgies And Methods Used To Cost-Effectively Manage Pipelines And Flow Lines Long-Term
- Pick The Right Metallurgy: Establish how to pick the right metallurgy to avoid dealing with very high corrosion rates
- Achieve Mechanical Integrity In Each Play: Understand how to adapt metallurgy on a play-by-play basis based on corrosion and scaling, minerals recovered, and pressures and choking at the wellhead
- Effective Chemical Injection & Monitoring: How to run pumps and monitor levels of chemical tanks to assess whether you are effectively mitigating corrosion and erosion in pipes

12:00 Question & Answer Session

DEALING WITH EMISSIONS COST-EFFECTIVELY
AS REGULATIONS GET STRICTER, UNDERSTAND HOW OPERATORS ARE MAKING STEP CHANGES TO OPTIMIZE EFFICIENCIES

MANAGE FUGITIVE EMISSIONS: STATOIL CASE STUDY
12:10 Find Out How StatOil Has Made Cost-Effective Step Changes To Deal With New EPA Emission Regulations In The Most Economic Manner
- Modifications: Examine what modifications had to be made to different facilities and on what basis are they being designed
- Vapour Recovery Units: Evaluate VRUs that operate most efficiently to ensure the investment is economical and provides effective control
- Recommendations: Understand where regulations are going, what exactly are they trying to control and recommendations on how they should be controlled

Desikan Sundararajan, O&M Shale Oil and Gas R&T, StatOil North America
12:40 Question & Answer Session

12:50 Networking Lunch In The Exhibition Area

ALLOCATION MEASUREMENT
HOW ARE OPERATORS ALLOCATING VOLUMES THEY PRODUCE BACK TO THEIR LEASES AS THE BLM CHANGES MEASUREMENT REQUIREMENTS

1:50 Fully Grasp The Variables That Control Allocation Measurement, From Equipment Selection To Robustness, To Streamline Production As BLM Rules Change
- What Should The Equipment Look Like: Establish the most efficient measurement equipment for setting up allocation measurement
- Central Tank Batteries: Fully understand what factors play into making those decisions of central tank batteries and allocating back
- Re-Examining Assumptions Previously Made: Now that the rules are changing, do previous measures become uneconomical and vice versa?

David Courtney, Measurement Advisor, ConocoPhillips
2:20 Question & Answer Session

2:30 Afternoon Refreshments In The Exhibition Area
I Would Like To Register the Delegate(s) Below for the Conference

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Details

Delegate 1

☐ Mr  ☐ Dr  ☐ Miss  ☐ Ms  ☐ Mrs  ☐ Other:
Name
Position
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Country

Delegate 2

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Name
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Organization
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Payment

Please tick appropriate boxes and complete details

Option 1. CREDIT CARD

☐ Option 1. CREDIT CARD Please charge my ☐ VISA ☐ AMERICAN EXPRESS ☐ MASTERCARD
Amount US Card number
Name on card

Option 2. INVOICE

☐ Option 2. INVOICE An invoice containing payment instructions will be sent electronically upon receipt of the completed registration form.

Delegate Rates

Guests are responsible for their own travel and accommodation arrangements.

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Receipt of this registration form, inclusive or exclusive of payment constitutes formal agreement to attend and acceptance of the terms and conditions stated.

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